



PARTNER PROGRAM

Be Empowered by Sangoma Technologies

Provide your customers with outstanding VoIP and Unified Communications quality products that deliver industry-leading value. As an Empowered by Sangoma Partner, you'll get the help you need to grow your business and the incentives you want to make it easy to win sales with exceptional margin.

Empowered by Sangoma Partners get priority access to a full range of high-quality, products including: FreePBX and SIPStation SIP Trunking service, Vega Session Border Controllers and VoIP Gateways, PSTN to SIP interface cards, Express for Lync/ Skype for Business and FaxBochs FoIP service.

With Sangoma, you can sell the products and services that match your expertise, appeal to your existing customers/partners and grow your business faster. Whatever your classification, Distributor, Reseller, Master Agent, Solution Providers, System Integrator, Telephony Agent, Independent Consultant, MSPs, ITSPs, Hosting Provider we have a flexible partner program designed to fit your needs.

“Winning the business is easy with Sangoma’s line of products, and we get compelling margins as an Empowered by Sangoma Partner.”

Jim Goebel, CEO, SoTel Systems
Empowered by Sangoma Distributor (U.S.)

Selected Program Benefits

- The **Best Products** at the **Best Value**
- The **Best People** with the **Best Incentives** to help you grow your business.
- **Exceptional Margins:** Sell products and services that match your expertise and grow your business with us.
- **Priority Support:** If you are unable to resolve a customer issue, Sangoma Support covers the globe for fastest possible response times.
- **Empowered Training:** Become Sangoma and FreePBX Certified.
- **Exclusive Portal:** Online access to the full product catalogue, ordering, customizable marketing resources, deal registration and more.



Be Empowered by Sangoma.
Join the Sangoma Partner Program today.
Visit sangoma.com/join

Or talk to your Sangoma sales representative by calling:
+1 905 474 1990 x2 or toll-free in North America,
1 800 388 2475.



FreePBX Phone Systems

PHONE SYSTEM 50	50 Users or 25 Calls
PHONE SYSTEM 100	100 Users or 30 Calls
PHONE SYSTEM 300	300 Users or 120 Calls
PHONE SYSTEM 1000	1,000 Users or 300 Calls

Sangoma's FreePBX Phone System is a cost effective and feature rich communications solution that comes with support for advanced VoIP features and applications like unified communications, IP trunking and more.



Reliable, Scalable and Flexible

FreePBX continues to evolve to meet and enhance communications challenges with commercial modules and add-ons!

Vega VoIP Gateways

VEGA 50	Up to 8 sessions of BRI Up to 10 sessions FXO/FXS
VEGA 3000	24 FXS 2 FXO failover to PSTN
VEGA 5000	50 FXS 2 FXO failover to PSTN
VEGA 100/200/400	Up to 4 T1/E1 (PRI, CAS)



- Includes all cables and rack mount hardware
- Global certification
- Full coverage, analog, digital and BRI
- Low power consumption
- Built-in power supply on high density units
- Full LED warning lights
- GUI configuration with quick configuration wizard

Microsoft® Skype for Business

LYNC APPLIANCE

The ONLY All-In-One Skype for Business Appliance with a Built-In SBC and VoIP Gateway



- Enable Skype for Business for SMEs of up to 1000 users
- Comes preloaded with Skype for Business Server, Mediation Server, Edge Server, Reverse Proxy, Active Directory, Office Web App Server, ADFS and DirSync
- ISDN PRI Connectivity to the PSTN Assured by Skype for Business Certified NetBorder Express VoIP Gateway
- Connect Legacy Telephony Devices (Fax and Phones) to Skype for Business UC services
- Integrate with Office 365 Services with Skype for Business On-Premise

NetBorder SS7 VoIP Gateways

SS7 APPLIANCE

The GO TO product for next generation service providers that require connectivity to the PSTN



- From 4 to 64 E1 / T1
- GUI Configuration Removes Complexities and Mystery of the Telecom Network
- Redundancy and Failover Relays Designed for Carriers
- Widest Range of Supported Telecom Protocols

Sangoma is truly recognized as the highest quality provider of products for this space, as well as the leader in providing outstanding service. Our goal is to provide superior products at a reasonable price. We are positioned above lower end suppliers but below our larger competitors. Sangoma competes on value, not price.

Session Border Controllers

CARRIER	4,000 sessions with dual AC or DC power
ENTERPRISE	5-4,000 sessions with the appliance, VM or hybrid

- Network security
- Protocol normalization
- Media services
- Statistics and billing
- Regulatory compliance

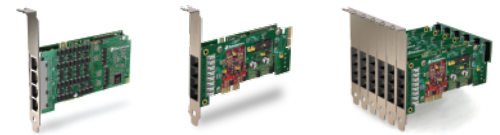


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Telecom Interface Cards

ANALOG	Expandable, 2-24 port FXO/FXS
DIGITAL	1-16 span T1/E1/J1
ISDN BRI	Expandable, 2-24 port S/T BRI



- 25 Years in Card Design
- The Standard in Telecom Card Design
- Lifetime Guarantee*
- Backs our Proven Quality
- Lowest RMA Rate in the Industry
- Worldwide Approvals
- World's Largest PBX, IVR, Call Center and MVAS Manufacturers look to Sangoma for VoIP to PSTN Interface Cards

Faxing Systems

FAXXBOCHS



Give your customers 100% reliable and secure Fax-Over-IP service with FaxxBochs

- Low Bandwidth Scenarios
- True Plug and Play Experience
- Works with your VoIP Service and Phone System
- No integration required!
- Supports Virtually Any Fax