

DEMO KIT

We at Schmooze Communications truly believe the best and most practical way to sell a PBX is through the use of a demo kit. When we set out to design a system that would allow you to completely demonstrate the Schmooze line of products to potential customers, we had three things in mind: easy setup, full functionality, and aesthetic appeal. We believe we have accomplished all three of those goals and then some!

Think of the demo kit as your secret sauce. It allows you to wheel a professional-looking case into a customer meeting and fully demonstrate the product. You see, the demo kit is actually a PBX on wheels, complete with a PBX, integrated network and fully provisioned phones. From the moment you wheel it into the customer's conference room, you are ready to demonstrate the product in less than 5 minutes.

The PBXact Demo Kit includes the following products:

- A hardened all-weather Pelican case with custom foam cutouts for all of the sensitive electronics
- PBXact Xtreme or Classic Phone System
- XactView with 1 Queue and 2 Clients
- Magic Button with a local speech port (no Internet required)
- PBXact 810 Phone
- PBxact 830 Phone
- All phone applications pre-installed and ready to demonstrate
- Integrated PoE Switch for phones
- Wireless Router

The Demo Kit is a must have for all serious resellers who want to compete at an elite level. A typical legacy PBX reseller might, at best, bring a few phone "choices" to a sales call and have the customer pick which phone they like the best. Seriously. How is a customer supposed to make decisions that involve a significant investment without actually having a full product demonstration?

We believe in the demo kit so much, that we actually sell our resellers demo kits at our cost. We feel it is *that* important! To purchase a NFR Demo Kit please contact your sales representative.



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